

NORTH CAROLINA SMALL GRAIN GROWERS ASSOCIATION Newsletter

Volume 4, Issue 4

November 2010

“Planning Planting, Pricing & Profit”

Farming is still farming. Each year offers new opportunities for farmers in what should I plant for successful profit for their operations. Three months ago we had a hard time to get farmers interested in planting wheat. WOW sixty days made a difference. Commodity prices started an upward trend and wheat was moving up with rest of the pack. In a short time all the wheat seed was sold and it looks we will have a 700,000 acre planted wheat crop this year. We will see shortly because most farmers are about through planting. As a reminder high prices are good for adding to the bottom line but don't over contract until you have a crop set in the field because you must deliver what you contract.

“Where did my money go?”

In recent years we have had farmers in North Carolina asking that question after they were informed that the Grain Dealer who had their crop had filed bankruptcy.

This certainly is a situation none of us want we get notice that we must face. We have a Grain Dealer law that states a dealer must have a valid license and a \$10,000 bond to do business. The bond doesn't cover one load of grain. In recent months we have been discussing how we as crop associations could better protect your interest once you have dropped your grain at the elevator. At present you have an unsecured note for your grain at the elevator unless you have an agreement that states otherwise. In the bankruptcy court you are on the bottom of the list to recovery any of your money. Some states have an Indemnity Fund that will cover farmers when a loss occurs in bankruptcy at a percentage set up in the fund. Please call me or some of our officers with your thoughts how we may come up with a program or fund to cover your interest once you have delivered your crop for sale.

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**JOINT CONFERENCE,
NEW BERN, CONVENTION
CENTER, JANUARY 13-14,
2011. SEE REGISTRATION.
Program, & Hotel Registration
Inside, See you there!**

22nd Annual Joint Commodities Conference

NC Cotton Producers Association - NC Small Grain Growers Association
NC Soybean Producers Association - Corn Growers Association of North Carolina

Day 1 - Thursday, January 13, 2011

- 8:00 am **Registration and Exhibits Open**
Sausage & Ham Biscuits Breakfast
Exhibit Hall
- 9:00 am **GENERAL BUSINESS SESSION**
Call to Order - *Gary Respass*, President
NC Cotton Producers Association, Inc.
- ANNUAL BUSINESS MEETINGS**
NC Cotton Producers Association, Inc.
NC Small Grain Growers Association
NC Soybean Producers Association
Corn Growers Association of NC
- 10:00 am **Morning Break**

MORNING GENERAL SESSION

- 10:15 am **Overview Of US Cotton Research & Promotion Program**
Berrye Worsham, President & CEO
Cotton Inc., Cary, NC
- 11:00 am **Update on Farm Bill Proceedings & Washington, DC Political Update**
John Maguire, Senior Vice President
National Cotton Council of America,
Washington, DC
- 11:45 am **Lunch Break - Exhibit Hall**

AFTERNOON GENERAL SESSION

- 1:15 am **Commodity Outlook For 2011 & Beyond**
Dennis Gartman, President
The Gartman Letter, L.C., Suffolk, VA
- 2:00 pm **Panel Discussion**
Our Focus – Our Future
(TBA)
- 2:45 pm **Production & Efficiency Awards**
Dr. Tom Melton, Interim Head, Crop
Science Dept. & Associate State
Program Leader, NCSU, NC Cooperative
Extension
Dr. Johnny Wynne, Dean, CALS, NCSU
Honorable Steve Troxler, Commissioner
NCDA&CS

- 3:15 pm **Registration & Truck Inspection Demo**
Dept of Motor Vehicles, Enforcement
Division, (Demo will be held at front
entrance of Convention Center)
- 4:00 pm **Exhibits & Poster Presentation**
- 5:15 pm **Social Hour in Exhibit Hall**
- 6:00 pm **Banquet & Special Awards**
Ray Starling, Master of Ceremonies
General Counsel, NCDA&CS
- Entertainment** - *“The Country Gentlemen”*
Barbershop Quartet, New Bern-Edenton, NC

Day 2 - Friday, January 14, 2011

- 7:00 am **Registration & Exhibits Open**
Sausage & Ham Biscuits Breakfast
Exhibit Hall

MORNING GENERAL SESSION

- 8:00 am **Production Research Updates**
Dr. Colleen Hudak-Wise
Director, Agronomic Division, NCDA&CS
- 8:10 am *Dr. Keith Edmisten* – Cotton, NCSU
- 8:45 am *Dr. Jim Dunphy* – Soybeans, NCSU
- 9:30 am **Morning Break**
- 9:45 am *Dr. Randy Weisz* – Small Grains, NCSU
- 10:15 am *Dr. Ron Heiniger* – Corn, NCSU
- 10:45 am **Adjourn**

Complete this Form to Register for the 2011 Conference

Complete the reply form below to make your lunch, banquet and breakfast reservations. **The only fee you pay** is the nominal \$20 charge for each banquet ticket you order. Your name badge and tickets will be held for you at the Conference registration desk. For more information visit our website at www.ncgrainsconference.org

Please return this form to let us know you are coming so we can plan meal functions accordingly.

Name: _____

(Please print your name as you want it to appear on your name badge)

Spouse/Guest Name (if attending): _____

Company/Farm/
Organization: _____

Address: _____

City _____ State _____ Zip _____

County (Please specify)

Telephone: _____ Fax: _____

Email: (Please provide us with your email) _____

Check if you have: a disability and need assistance special dietary requirements

Please indicate if your work is primarily: GROWER INDUSTRY: Sales Research

UNIVERSITY: Extension Research Teaching Student Administration

GOVERNMENT ASSOCIATION MEDIA OTHER _____ (Please specify)

Growers please indicate your acreage of each: _____ acres of cotton _____ acres of soybeans
_____ acres of corn _____ acres of small grain

RSVP by checking the appropriate boxes and filling in blanks below:

Thursday, January 13, 2011

Complimentary Breakfast: Sausage and Ham Biscuits, Danishes, Juices and Coffee (Thursday)

Yes, I will attend the breakfast (number attending) _____ No, I will not be at the breakfast

Complimentary Luncheon (Thursday)

Yes, I will attend the Lunch (number attending) _____ No, I will not attend the Lunch

Banquet, Thursday (Thursday)

Yes, I will attend the Banquet (number attending) Enclosed is \$ _____ for _____ banquet tickets @ \$20 each.

No, I will be unable to attend the banquet.

Friday, January 14, 2011

Complimentary Breakfast: Sausage and Cheese Biscuits, Danishes, Juices and Coffee (Friday)

Yes, I will attend the breakfast (number attending) _____ No, I will not be at the breakfast

Mail form and check to: NC Commodities Conference, PO Box 58220, Raleigh, NC 27658

22nd Annual Joint Commodities Conference

NC Cotton Producers Association - NC Small Grain Growers Association
NC Soybean Producers Association - Corn Growers Association of North Carolina

Hotel Room Reservation Form

January 13-14, 2011

Make Your Hotel Reservations NOW!

The number of rooms blocked for the Joint Conference is limited
Hilton New Bern/Riverfront

Make your reservation directly with the hotel by completing and mailing this reservation form to the hotel or by phoning 1-800-HHonors or 252-638-3585. Identify yourself as attending the Joint Commodities Conference in order to get the conference rate of \$119 (single or double occupancy), plus 13.75% room tax. Check in time is 3:00 p.m. Check out time is 12:00 noon. The conference rate is only available until the Joint Commodities Conference room block is filled; **so make your reservations early.**

Individual Name _____

Address _____

City/State/Zip _____

Business Phone _____ Home Phone _____

Arrival Date _____ Departure Date _____ Arrival Time _____

Sharing With _____

Special Requests _____

Check Type of accommodations desired:

- Standard Room with King Bed \$119.00
- Standard Room with Double Beds \$119.00

Your room reservation must be accompanied by one night's deposit or guaranteed with a credit card below. Reservations will be honored at the conference rate until the room block is filled or until December 28, 2010 WHICH-EVER COMES FIRST. **Reservations made after this will be accepted on a space-available basis, but neither availability nor the conference rate can be guaranteed for late reservations.** Reservations may be guaranteed by these Major Credit Cards:

Please circle type of card:



AMEX



MasterCard



VISA



Diners



Discover

Name on Card _____

Card Number _____ Expiration Date _____

3digit # on back of card _____

Check-In Time is 3:00 P.M. Check-Out Time is 12:00 Noon.

Mail to: **Reservations Manager**
Hilton New Bern/Riverfront
100 Middle Street
New Bern, North Carolina 28560

Research at Work –In the past we have provided funding for research to support efforts at Kinston, Plymouth, Beaufort County, and Union County. Last year our Research Funding through the Board of Directors provided additional funding for work that covers six counties in the Lumberton Area covering Robeson, Scotland, Columbus, Hoke, Bladen, and Cumberland counties. We are please that Georgia Love was hired under the direction of Dr. Randy Weisz to head this research effort. We had field days in Beaufort, Union and Robeson Counties last year. We are glad to try to meet the needs for all areas of our state to provide the best research for your local area.



Above Georgia Love is demonstrating the importance of cleaning out drill between varieties to insure quality research. The Shooter Farm will be the site for Lower Coastal Research Field Day in May.

Food and Wheat Promotion Demonstrations Stress the importance of Keeping Farmers Farming

We started an effort a couple of years ago baking cookies at the Joint Conference to show attendees where our food comes from and how the process works going from wheat seed, wheat crop, and miller to the finished product. Since that time we have had the opportunity to go into schools, community agriculture awareness days, and the Southern Farm Show in Raleigh each February. It is amazing that the number of people we see still don't know that flour is the largest component in making bakery products. 95% of North Carolina's wheat crop is Soft Winter Wheat. In North Carolina we have a feed wheat market in the East and Milling wheat market in the West. If you would like for us to come to your civic club to speak or local public gathering to demonstrate the source of our food please give me a call.



Brenda Weathington demonstrates to 3rd graders from Hoke County, NC the importance of food production in our world. Brenda says. “The last three letters in Wheat is EAT, Eat healthy each day and include products made from wheat.”

Contacts for North Carolina Small Growers Association Board of Directors & Officers-2010

Jack Alphin, President, Mt. Olive, NC 919-658-5279
Eddie Moore, Past President, Red Springs, NC 910-843-4721
Ron Perry, V-P, Wendell, NC, 919-818-9266
Burt Eure, 2nd V-P, Hertford, NC 252-264-2427
Berry Lewis, Secretary, Rocky Mount, NC 252-972-3840
Brian Ashford, Treasurer, Columbia, NC 252-796-1341
Chris McLean, Lumberton, NC 910-671-8822
Clifton Paul, Grantsboro, NC 252-745-4310
David Davenport, Greenville, NC 252-752-6930
Michael Gray, Elizabeth City, NC 252-330-4125
Darrell Corriher, China Grove, NC 704-857-6557
Whit Howell, Pinetown, NC 252-927-4545
Ben Smith, Matthews, NC 704-708-5553
Will Johnson, Dobson, NC 336-386-8249
Kevin Matthews, East Bend, NC 336-468-2350
Wesley Foster, Columbia, NC 252-796-3626
Pete Thomas, Timberlake, NC 336-364-2121
Carroll Goodman, Statesville, NC 704-876-3922
Gene Hunter, Cornelius, NC 704-892-8698
Mike McPherson, Bladenboro, NC 910-840-7410
D. Harrell Overman, Goldsboro, NC 919-689-2964
Michael Williams, Goldsboro, NC 919-689-2970
Gene Frye, Hickory, NC 828-327-8524
Tim Lowery, New London, NC 704-463-5880
Joel Poindexter, East Bend, NC 336-699-3119

Dan Weathington, Executive Director
206 East 19th Street, Lumberton, NC 28358
Office/FAX # 910-739-0236, 910-736-8258

“Providing Positive Change for North Carolina Small Growers”

Dates to Remember:

**Joint Conference, January 13-14, 2011, New Bern Convention Center
Southern Farm Show, February 2-4, 2011, State Fair Grounds, Raleigh
Commodity Classic, March 2-5, 2011, Tampa, Florida**

NCSGGA is always looking ways to better serve our members. We have had some requests to send our newsletter to them via email. If you would like for us to do this please send you request to Dan Weathington at the following: danweathington@gmail.com. We are updating our data base and will add you to the list.

ADDRESS CORRECTION REQUESTED

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US POSTAGE
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RALEIGH, NC PERMIT #2483

North Carolina Small Grain Growers Association
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Lumberton, NC 28358